# INNOVATIONLAB @LIVING TOMORROW









# WORKSHOP FORMAT AND APPROACH\*

1 full day workshop

### 1 full day workshop

**STEP** 

WHAT

#### PREPARATION 'AS IS'

#### **DAY 1: IMAGINE**

#### **DAY 2: INSPIRE AND PREPARE**

One-on-one interview(s) with selected Management Team member(s)

#### Analysis of relevant data and info (under NDA)

- · Understanding 'As-Is' Business Model: value propositions, markets, organisation, infrastructure
- · Past financial performance and growth ambitions
- · Strengths & weaknesses, opportunities & challenges
- · Internal and external challenges to achieve ambitions
- · What we need to know more?

- 1. Team discussion and validation of 'As-Is' Business Model, Ambition and challenges
- 2. Future business & technology trends
- · Exploring broader, significant trends and drivers that could impact the business context: socio-demographic, technology, economic, sectorial trends...
- 3. Impact assessment
- · Assess trends and how they may impact the Business Model and update SWOT of your company
- · Define future business model based on 55 best practices
- · Select the elements to leverage, fix, start or stop to make the Business Model future-proof
- Prioritize top-3 Strategic Initiatives for future competitiveness and growth

- 1. Deep-dive Top-3 Strategic **Initiatives**
- Zoom in on Top-3 Strategic Initiatives from business and technology point of view
- · Showcase solutions, best practices and use-cases in other organisations
- · High-level elaboration and feasibility assessment of the Strategic Initiatives for implementation

#### 2. Develop the roadmap

- · Who takes ownership for what, investment (resources, financial), roadmap (deliverables, milestones, outcomes)
- · KPI to monitor progress towards strategic objectives

## **OUTCOME**

#### Aligned view on:

- 'As-Is' Business Model Canvas
- · Ambitions, strengths & weaknesses, opportunities & challenges
- · Lessons from the past, ongoing initiatives
- · Broadened perspective and awareness on trends and drivers which are likely to impact your business
- · Future Business Model
- · Top-3 Strategic Initiatives to be further elaborated
- Elaborated Strategic Initiatives with roadmap for implementation
- · Engaged and mobilized management team

\*InnovationLab is eligible for government support (e.g., KMO portefeuille, cheque entreprise, etc.).

#### WHO TO CONTACT

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